As we all know our nation is facing the Covid-19 Virus crises and is affecting everyone and every business across the country. As a company that puts our customers and employee’s safety first. We are currently following Governor Larry Hogan and The CDC’s requirements for social distancing for the safety of our customers and employees. Below is a list of other changes, we have made to keep everyone safe and healthy through these trying times.

**Our Retail Sales and Office Showroom:** Material sales to our contractors and homeowners is still open for either pick up or delivery. However, we are asking that you please refrain from coming to our office for at least the next three weeks and ask that you call or email us to get pricing for materials or for project budgeting. We will gladly help assist you for whatever your project needs are. Our email address is Sales@madfence.com or give us a call at 410-544-1987 and ask for Lisa or Taushlyn.

**Estimating and Design services:** All of our current appointments will be kept and are on schedule, Also we are still accepting new appointments for projects. However, we are requesting and advising our estimating team, to stick to the 6’ rule, no hand shaking and Mid Atlantic is not allowing any of our estimators in your home. Our estimating team is equipped with the ability to estimate and quote your project electronically either by phone or email. Ironically this is something we have been working on for the last couple of years and are excited to put it to the full test.

1. **For fence estimates:** Have an idea as to where your property lines, know were you want to stop and start the fence and also a good idea what style of fence you are interested in. A copy of your property plat is not necessary but would be helpful in providing you and estimate. This will help minimize the time the estimator has to be on site.
2. **Deck and Porch Estimates:** To help us help you please have an idea as to where you want the deck or porch to stop and start on the back of the home, an idea of the projection and width, stair location(s) and general wish list of options you would like would be most helpful. Once we have that we can start the design process and an email campaign with ideas, options and pricing. It’s that simple!

**Current Installations and Scheduling:** We are currently working through our busy installation schedule. We have advised all of our teams to abide by the 6’ rule as well, we are also advising them to not shake hands with our customers, use sanitizer and follow the guide lines we have provided for safety and security of themselves and our customers. Questions and concerns can be directed to your estimator, our scheduling team or our project coordinator.

We are all in this together and together by working smart we can defeat this virus and get back to our normal every day lives. We truly appreciate the opportunity to serve you and help make you dreams become a reality.

Sincerely
Bruce Beauchamp
President
Mid Atlantic Deck and Fence Co, Inc.